

The Opportunities Swallow's Nest Business to Increase Community Income from Islamic Economics Perspective

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Abstract

The swallow's nest business has a vast business opportunity, especially in areas that are crowded with swallows. Swallow's nests are very promising, but some obstacles and challenges must be faced. This study aims to find out how the swallow's nest business opportunity in increasing the income of the community in Kampung Baru village is viewed from the perspective of Islamic economics. This research uses a qualitative approach with the type of case study research. Sources of data in this study using primary data sources. Data collection techniques used are observation, interviews, and documentation. The results of this study indicate that Kampung Baru Village has the potential to conduct swallow's nest business in increasing the income of the community in Kampung Baru Katingan Kuala Village. This is evidenced by the increased income of SBW entrepreneurs, which is higher than the previous income when they had not built a swallow building. The increase in the revenue of the swallow's nest business can be seen from the rise in the swiftlet building owned by the swallow's nest entrepreneur, and the increasing level of education, as well as the increasing level of welfare of the people of Kampung Baru village through alms, infaq or donations. The Islamic economic perspective on the swallow's nest business is that no practices violate the Shari'ah that the swallow's nest entrepreneur has carried out. Efforts made by swallow entrepreneurs to increase people's income are reasonable efforts carried out with good intentions and efforts and are therefore in line with Islamic law.

Keywords: *Business, Income, Swallow's Nest, Islamic Economy*

Introduction

Indonesia is a country whose territory is traversed by paths, mountains, and plains high. Wealth and beauty Indonesian nature already no need doubt again, if developed with max and true potency, the advantages could support the development and upgrade the well-being of society. Various kinds of flora and fauna grow in Indonesia; the birds swallow one potency resource of natural biodiversity owned by Indonesia; Swallow's nest has many benefits, acceptable benefit the economy and ecology. Profit from facet ecology, birds swallowing could become biological predators of

several insect pest plants. Benefit from facet economy; nest bird swallow has scored high economy because, Swallow is a tropical bird only found in limited areas in Asia. However, consumer nest bird swallows originated worldwide.¹

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Swallow nests are known as good for health because they contain glycoproteins in the nesting bird, the perfect swallow for the development body of a human. The Ministry of Health of the Republic of Indonesia also researched and found that the content swallow's nest part big consists of protein, carbohydrates, and fat. Swallow's nest also contains approximately $\pm 59,8\%$ to $65,8\%$ protein from glycoproteins. Glycoprotein is composer biggest, with water, fat, and carbohydrates up to 50%. One benefit of nest bird swallow in field health is to speed up the healing process of the wound, as hepatoprotection and as antioxidants. Behind good properties for health, bird's nest body swallow also contains Epidermal Growth Factor (EGF) for natural collagen production. Content will help guard beautiful skin and properties other, among others; Rejuvenation skin makes skin look more smooth, luminous, and durable young.³

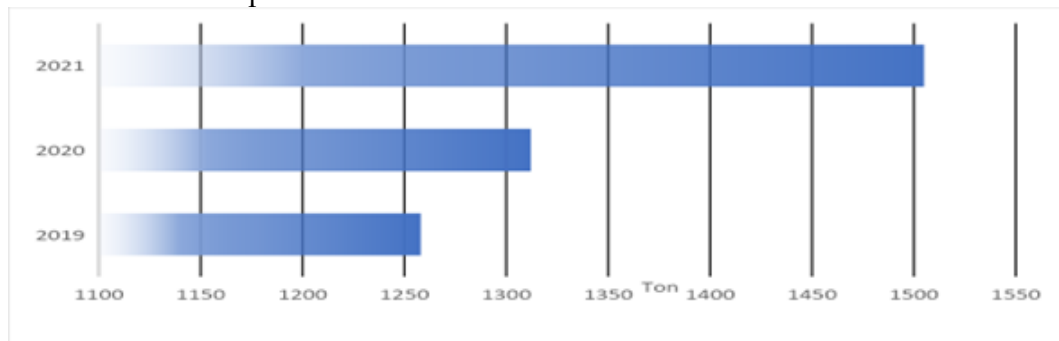
Such benefits are significant from nest bird swallow; this is what causes nest bird swallow have scored high economically. Moment Indonesia is one of these producers' swallow nests, the biggest in the world. Ministry of Agriculture (Kementan) via Directorate General Animal Husbandry and Health PKH management is committed to expanding the Export of Swallow Nest activity. Enhancement export is also in line with the Three Times Export Movement (GRATIEKS). PKH Director Nasrullah said Indonesia is still becoming a producer of nest bird swallow world's largest, with a market share of about 70%. Following this is export data nest bird Indonesian swallow from 2019 to the year 2021:

¹ Estu Prabowo, 'Assistant Farmers in Efforts to Increase Production', *Journal of Research Lemhannas RI*, 22 (2015), p. 1-72.

² John Mackinnon and Keren Phillipps, 'A Field Guide to Birds of Borneo, Java and Bali', *Oxford*, 2007.

³ Dede Sri Wahyuni, 'Review of Swallow's Nest as Functional Food', *Acta VETERINARIA Indonesia*, 9.3 (2021), p. 201-14

Chart 1. Export of Bird's Nest Indonesian Swallow Year 2019-2021



Source: IDX Channel, Processed 2021

Judging from the Swallow's Nest export chart for 2019 to 2021 above, in the last three years, Indonesia has experienced the success of up to thousands of tons. The export volume obtained in 2019 reached 1.258 tons for Rp 5,48 trillion. Export volume increased to 1.312 tons in 2020, equivalent to Rp 8,16 trillion, and in 2021 the export volume will increase to 1.505 tons or Rp 7,81 trillion. Looking at the value, exports of swallow's nests fell 4,27% compared to the previous year's US\$ 540 million. Meanwhile, the export volume of Indonesian swiftlet nests has increased by 14.7% annually. Seeing the trend, the export value of Indonesian swiftlet nests has fluctuated in the last ten years. Marketing is said to be the spearhead of the business because, by marketing the product, it can be sold. Marketing optimization will optimize sales⁴. Exports of swallow's nests reached a record high of US\$540.37 million in 2020. Indonesia has so far exported swallow's nests to 14 countries. Throughout 2020, Indonesia has exported to Hong Kong, China, Singapore, Vietnam, the USA, Japan, South Korea, Taiwan, Thailand, Malaysia, Australia, Canada, Spain, and France.⁵

The swallow's nest business has enormous business opportunities, especially in areas crowded with swallows, and the swallow's nest business is up and coming. However, some obstacles and challenges must be faced. Breeders not only need to have significant capital that reaches hundreds of millions of rupiah but also need to manage the swiftlet cages well to keep the swifts in the swallow house, but if they have succeeded in running this business, entrepreneurs only need to harvest and care for the swallow houses and earn up to billions of dollars. From my interview with one of the swallow nests entrepreneurs, the price of a swallow's nest can reach IDR 9-13 million/kg, depending on the quality and position. With the production of 1-4 kg of swallow's nest every time it is harvested.

⁴ Rahmi Amalia and Sri Cahyaning Umi Salama, 'Abdimas Galuh', *Abdimas Galuh*, 4.2 (2022), 779-88.

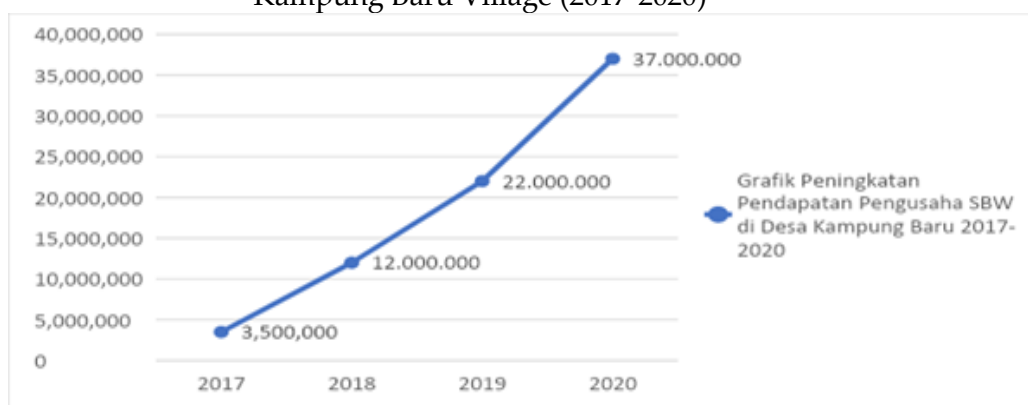
⁵ Shifa Nurhaliza, *Indonesia Becomes the Biggest Exporter of Swallow's Nest in the World* (Jakarta: IDX Channel, 2021).

Director General of PKH, Nasrullah, said that to increase exports of swallow nests several strategies and initiatives must be carried out, namely by building swallow houses in coastal areas and areas that support swiftlet life. The Kampung Baru swallow nest business has developed quite well from 2017 to 2021, and its income has grown quite large, as evidenced by the increasing number of swallow houses owned by swallow entrepreneurs in Kampung Baru Katingan Kuala.

During the Covid-19 pandemic, the demand for swallow nests is still very high worldwide, so the price is still relatively high. It is recorded from data from the Indonesian Maps of Agricultural Commodities Export (IMACE) of the Agricultural Quarantine Agency from January 1 to May 20, 2021, exports of Indonesian swiftlet nests to the United States reached a volume of 13.505,40 kilograms (kg) or number 4 based on the country of destination. First is Hong Kong (349.469,46 kg), second is China (99.581,54 kg), and third is Vietnam (17.469,18 kg).⁶ This makes business opportunities open very wide for anyone who wants to build this business with a good income but requires relatively high capital.

Most of the villagers of Kampung Baru work as laborers and SBW entrepreneurs, so the people of Kampung Baru Village support the existence of this swallow cultivation because the impact of this business on the community is quite significant, including name; can improve the community's economy, increase job opportunities, reduce unemployment, can even increase recipients of zakat, infaq, and alms in Kampung Baru Village. The swallow's nest business can also meet the needs of the poor or low income people. Through this effort, the people of Kampung Baru Village can increase their income and are expected to stimulate foreign markets.

Figure 1. Enhancement Income Bird's Nest Entrepreneur Swallow in Kampung Baru Village (2017-2020)



Source: Survey Data, processed in 2021

⁶ Nurhaliza. "Indonesia Becomes the Biggest..."

According to Figure 2 above, each Swallow's Nest entrepreneur in the year always experiences enhanced income. This is because Request will nest bird very high swallow. For example, as seen in the chart above, in 2017, the average Swallow's Nest entrepreneur only obtained around Rp 3.500.000. Then in 2018, it experienced an increase to Rp 12.000.000 in the year next that is 2019 is up again to Rp 22.000.000. Finally, in 2020 the average income of Swallow's Nest entrepreneurs increased to Rp 37.000.000, proving that the income effort swallow nest in Kampung Baru Village experienced an increase. Therefore, keep going continuously from 2017 to the year 2020.

Study related past with the study is Arfandi & Sohrah (2022) entitled "A Review of Islamic Law against Bird's Nest Zakat Swallow for Breeders." Research results show that the zakat nest bird swallows in the Village Town, Subdistrict Baras, and District Install are big enough though still far from Islamic norms. Bird's Nest Entrepreneur Swallow pays their zakat in various ways and rules. Zakat nest bird swallow can equate with agricultural zakat. In the case of agriculture, business nest bird swallow expected seasonal and waiting results. Where is the zakat? I paid 5 percent because starting a business nest bird swallow uses up money.⁷

Monika (2022) entitled "Analysis Appropriateness Sharia Business in the Bird's Nest Business Swallow Village Tulung selapan Ilir Regency Ogan Komering Ilir". Research results explain that many businessman bird swallow that does not apply stages studies the appropriateness of sharia business in their business. Business people only thinking big profits by spending much capital with the hope of getting big profits because they are tempted to price a nest bird's expensive swallow without existing knowledge in establishing his efforts. In Islam itself, that sustenance is already arranged by Allah SWT.⁸ Meanwhile, the term economic development referred to in Islam is the process of alleviating poverty and providing ease, comfort, and deficiency in life. In this sense, economic development according to Islam is multi-dimensional in nature and includes both quantitative and qualitative aspects.⁹

Afandy et al., (2021) entitled "Bird Nest Cultivation Swallow for Village Community Economic Improvement calories Poso North Coast." Because of the height Request swallow nest, open opportunity for cultivation nest bird swallow¹⁰. Inhabitant Village calories Subdistrict Poso North Coast now

⁷ Ifal Arfandi and Sohrah, 'Review of Islamic Law Against Swallow's Nest Zakat for Breeders', *El-Iqtishady*, 4 (2022), 56–65.

⁸ Monika Pitrianti, 'Analysis of the Feasibility of Sharia Business in the Swallow's Nest Business in Tulung Selapan Ilir Village, Ogan Komering Ilir Regency', *UIN Raden Fatah Palembang*, 2022.

⁹ Masrizal Masrizal and others, 'Nilai Dan Fondasi Pembangunan Ekonomi Dalam Islam', *IQTISHADIA Jurnal Ekonomi & Perbankan Syariah*, 6.1 (2019), 13–24 <<https://doi.org/10.19105/iqtishadia.v6i1.2275>>.

¹⁰ Zaidan Afandy and others, 'Swallow's Nest Cultivation for Increasing the Economy of the People of Kalora Village, Poso, North Coast.', *JEKSYAH: Islamic Economics Journal*, 1.(2) (2021), 89–87.

have source income addition blessing profit the. Method analysis descriptive quantitative and analysis tabulation is used in study type this, which produces tables and interpretations response respondent. Based on the findings study, there is enough relationship strong among the economic Public with the cultivation of nest bird swallow. These results also show that several factors influence the cultivation of swallows' nests. The economy benefits from the cultivation of a swallow nest. Cultivation of nest bird swallow takes effect natural to the economic society. Thereby, swallow nest efforts help and increase the well-being of society.¹¹

Kha et al., (2021) entitled "Benefits Socioeconomics of Bird's Nest Cultivation Swallow for Society." According to the findings study, bird's nest cultivation swallow has extraordinary potential ordinary as type effort new potential bring enough profit big. However, there is also a farm nest bird growing swallow rapidly because the owner building carries out maintenance so you can produce a large amount. Nest bird swallow the place stay. Profit social and economic cultivation nest bird swallow in the Village Benanjing II, District East Teweh, and North Barito Province. Owner Bird's Nest building Swallow helps the Public with building alleys, renovating the church, and doing it in another location of the structure kindergarten school.¹²

Shelly et al., (2021 "Analysis of Cultivation Business Bird Swallow in the District North Bontang, City of Bontang, East Kalimantan. The destination of the study is to study in a manner total enhancement costs, revenues, profits, and efficiency related to the cultivation of bird swallows. Total cost, revenue, profit, and business efficiency (BEP, BCR, and RCR) are observed variables. Analysis size house bird swallow produce area of 31.5 m² in one harvest (two months). Based on findings, farmers swallow in the district of North Bontang, Bontang City, and East Kalimantan pays an average of Rp 34.868.766 for the factory first, which has a large building 31.5 m². The venture is rated profitable and worth it for next or continued. On BEP, RCR, and BCR. Farmers who want to start effort farm bird swallow should focus on farming and building distant buildings from settlements, accordingly with the findings survey this. The relevance of the current research with previous research is a development from previous research by differentiating object research)¹³.

Research Methods

Research conducted is study studies case with approach qualitative. According to Straus and Corbin, research qualitative is type producing research no knowledge could obtained through statistics or

¹¹ Afandy and others.

¹² Febri Erik Yudi Kha and others, 'Socio-Economic Benefits of Swallow's Nest Cultivation for Society', *Journal of Economic & Social Sciences*, 12.2 (2021), 64-77.

¹³ Shelly, Farid, and Sri Susilowato, 'Analysis of Swiftlet Cultivation Business in North Bontang District, Bontang City, East Kalimantan', *Rekasaatwa Dynamics*, 4.1 (2021), 236-42.

method quantification (measurement). Study generally qualitative used for learn life human, history, behavior, function organization, activity social, and more again¹⁴. Next approach used in research this is approach Studies case. Studies case (*case study*) is one method study qualitative having destination for deepen something case certain in a manner more deep as well as details of use various type source information. According to Patton, study case concentrate in a manner intensive on one object specific and study it as studies case.¹⁵ Source of data used namely primary data and secondary data. The data collection technique uses interview, observation and documentation. Deep data analysis techniques a writing qualitative done at the time data collection and after data collection is complete in period time certain. For analyze data in the field, research this use method interactive stated by Miles, Huberman, and Saldana¹⁶. Study qualitative use draft reliability for describe results research conducted which is accurate describe circumstances actually from something subject. In technique testing, research this use method Triangulation¹⁷.

On this research use triangulation technique. Study this located in Kampung Baru Village Katingan Kuala, with studies case in the Bird's Nest Business swallow. In study this, done survey field in a manner direct for look for more information correct with limited data where the amount no recorded in the village nor district.

Result and Discussion

Table 1. Income from Bird's Nest Business Swallow in Kampung Baru Village Kuala Katingan

No	Nama	Panen			Harga Panen		
		1	2	3	1	2	3
1.	Muhammad Hawi	1 kg	3 kg	7 kg	Rp.12.000.000,-	Rp.30.000.000,-	Rp.50.000.000,-
2.	Fauzi Kesuma	0,7 kg	1 kg	3 kg	Rp.4.000.000,-	Rp.9.000.000,-	Rp.25.000.000,-
3.	Bakhriansyah	0,5 kg	2 kg	3 kg	Rp.3.000.000,-	Rp.27.000.000,-	Rp.40.000.000,-
4.	Yuseran	0,5 kg	1 kg	2 kg	Rp.2.000.000,-	Rp.10.000.000,-	Rp.20.000.000,-
5.	Minal	0,5 kg	0,5kg	2 kg	Rp.4.000.000,-	Rp.4.000.000,-	Rp.10.000.000,-
6.	Irwansyah	0,6 kg	0,8 kg	1 kg	Rp.5.000.000,-	Rp.5.000.000,-	Rp.9.000.000,-
7.	Efendi	0,3 kg	0,7 kg	1 kg	Rp.1.000.000,-	Rp.4.000.000,-	Rp.9.000.000,-

From the results observation show that income every businessman varied because difference age, education, skill. In terms of experience, is

¹⁴ Wiratna Sujerweni V, *Metodologi Penelitian Bisnis Ekonomi*, Cetakan pe (Yogyakarta: Yogyakarta Pustaka Baru 2015, 2015).

¹⁵ JR Rico, *Qualitative Research Methods Types, Characteristics, and Their Advantages* (Jakarta: PT. Gramedia Widiasarana Indonesia, 2010).

¹⁶ Miles, Huberman MB, and Saldana J Am, *Qualitative Data Analysis: A Methods Sourcebook* (India: SAGE Publications, 2014).

¹⁷ (Sugiyono, 2010)

known that businessman success more many learn and more understand about method operate business nest bird swallow with well and true, so no only businessman nest bird swallow of course, it also has an impact significant to entrepreneur's income nest bird swallow. Every individual.

According to results Interview is known that informant 1 experienced increase from results harvest first, and so on increase at harvest next. Total income earned from effort nest bird swallow this of 82 million. Which is increasing from income previously that only obtain around Rp 3.000.000, - / month generated from work as seller ingredient building. Could see that with exists effort nest bird swallow this could increase income from income before , and from increasing income this too can repair home and also go to school children his until to level lectures¹⁸.

In informant 2 also experienced increases at each harvest, however no as much informant first. this because experience and time founding building bird swallow, which one is it all very influential to level income every businessman nest bird swallow that alone. Before exists effort nest bird swallow income earned only Rp 1.500.000, - from results selling goods cosmetic, which is income this increase after manage effort nest bird swallow that is to 35 million.¹⁹

Next informant 3 before establish building swallow this work as civil servants with income around Rp 2.500.000, - with exists effort nest bird swallow this could increase income up to 70 million. This of course supported by some making factor bird swallow could develop breed with good until produce nest bird swallow with good quality too. With increasing income here it is can school his son until to more levels tall again.²⁰

Informant 4 is a trader tool building that has income around Rp 2.000.000, - , then after set up and manage effort nest bird swallow generated income increase up to 32 million²¹. This showing that with existence effort nest bird swallow this impact to life and income Public that alone.

In informants 5 income earned from effort nest bird swallow about 14 million which is revenue this increase from the previous Rp 500.000 only. Obtained from results work as taxi water transportation.²² With increasing income this is what makes entrepreneurs nest bird swallow can school his son until more levels high.

Informant 6 is a seller clothes with income Rp 700.000, - seen from table on that income earned reached 7 million, which is increasing from income

¹⁸ Muhammad Hawi, 'Interview', 2021.

¹⁹ Fauzi Kesuma, 'Interview', 2021.

²⁰ Bakhriansyah, 'Interview', 2021.

²¹ Yuseran, 'Interview', 2021.

²² Minal, 'Interview', 2021.

before it's just seller clothes.²³ This explain that effort nest bird swallow this could increase income the community and also the process of making the swallow building need power enough work many so that Thing this could reduce known unemployment that new village consists of 39% of workers .

The last informant is 7 jobs he before Becomes businessman nest bird swallow is fishermen and their income around Rp 100.000, - with help businessman nest bird swallow other could establish building swallow, after exists effort this could increase income and also earn Fulfill necessity his life.²⁴

Every businessman nest bird swallow have different income that all caused by several factor among them that is less location strategic or not enough crowded bird swift , long time founding building swallow and also because voice caller bird swallow generated by the CD less interesting . However from all informant above , all informant experience increase income although still there is among them slow in increase income , that is all will the more increase along ever time founding house swallow , depending from businessman nest bird swallow that in manage building the swallow.

Bird's Nest Project Swallow Keep going continues as one effort Public New Village. Project started with build building, however naturally started with ensure suitable land for cultivation bird swallow, and also take advantage of technology that makes house bird swallow ring with use tool recording and engaging sound attention bird swallow use the CD, and use smell bird swallow for make a building feel safe because already there is colony bird swallows that inhabit it.²⁵ In making house bird swallow this Public Kampung Baru Village must Secrete ± Rp 100.000.000, - for establish. Businessman nest bird swallow in Kampung Baru village to do harvesting four times deep a year. Bird's Nest Swallow this can harvested every three month very in one year. Bird's nest swallow already harvested should store in a dry place to nest no moldy, so have good quality for marketed.

Production nest bird swallow in Kampung Baru village keep going grow and experience enhancement from year to years, even amount house bird swiftlet and breeders also increased. Proven from survey results that have been conducted that house bird swallow, in 2017 only there are ± 50 houses bird swallow and now 2022 increases to ±150 houses bird swallow.

Bird's Nest Making Swallow is also one of them facilities and amenities for Public New Village for work more active and doing business. Existence business nest bird swallow this capable absorb power work. This prove that effort this could reduce unemployment and increase income for all business people in Kampung Baru village. Even impact from increasing income businessman nest bird swallow this increase well-being Public

²³ Irwansyah, 'Interview', 2021.

²⁴Efendi, 'Interview', 2021.

²⁵ Andy Muhammad, *Millennial Swallow Cultivation* (Yogyakarta: CV BUDI UTAMA, 2020).

through alms, infaq nor form donations, p this proven from study Zaidan and Agus (2021) stated that cultivation nest swallow give impact positive for economy society, p it is very influential to economy society. Because that is, cultivation nest bird swallow help and improve well-being economy community.²⁶

Plus with increasing level education child. this proven from many children from entrepreneurs nest bird swallow that continues his education until to level lectures, p this in accordance with research that has conducted by Aufa (2018) about Analysis Bird's Nest Business Income Swallow in the Village Bangun Jaya Katingan 2 Central Kalimantan, stated that effort nest bird swallow this have impact to enhancement opinion and also have response positive from inhabitant around.²⁷

Indonesia is one of them the prima donna of SBW, because of the actual SBW production process no could done in all countries. Because of the nest bird Swiftlet is very dependent on nature and the environment, including availability food natural (balance ecosystem), order of birds swallow could nest in the nest bird swallow so need created a habitat that resembles its natural habitat. This needed for adapt environment nest bird swallow already built. New village is one suitable area for to do cultivation bird swallow this, because supportive climate and environment for carry out the Swallow's Nest production process.

From exposure above, got taken conclusion that in a manner general, fine from facet business and marketing nor enhancement income Public new Village have very big opportunity. And also the climate and environment support for to do effort this, even in line with government programs namely the Threefold Movement Export (GRATIEK) which is very influential in increase income Public New Village. Plus with Support government that will open market access for Bird's Nest products Indonesian Swallow (SBW), in particular through agreement addition of the Indonesian SBW company register in the People's Republic of China (PRC) and improvement capacity exports by *the General Administration of Customs of China* (GACC)²⁸. See opportunity as well as demand will nest bird swallow in the inner market nor abroad, then effort nest bird swallow it's very impactful to enhancement income. Although still there is constraint in doing effort this, such as capital required enough height, and also placement strategic building even experience in manage effort this so you can interesting attention bird swallow that so want nest.

Islam regulates all activity humans, include *muammalah*, and limit what is allowed and what is not can done. Sharia trading requires that transactions made must base on sharia. All regulation existing legislation implemented and approved by Allah SWT for deter entrepreneurs get halal

²⁶ Afandy and others.

²⁷ Nor Aufa Padalliah, 'Analisis Pendapatan Usaha Sarang Burung Walet Di Desa Bangun Jaya Katingan 2 Kalimantan Tengah', 2018.

²⁸ Nurhaliza.

food. Blessed and realization even distribution welfare²⁹. In Islam maintain bird for cultivated so that it can take the nest is also included permissible things. In accordance with hadith narration of Imam Bukhari from Anas bin Malik, he said: "The Prophet *Salallahualaihiwasallam* is noblest figure morals, I have brother named Abu 'Umayr when he come, then he will ask yes Abu Umai, how news si Nughair (bird the pinch). Abu Umayr indeed happy play with her" (HR Bukhari)³⁰.

Bird swallow is bird eater insects that like to fly and glide through the air. Bird swallow is group bird with chest color brown old black and brown young, size body currently or small. According to research conducted by Munir in 2020 regarding nest bird swallow, that is Features of birds swallow this is exists pair gland salivales located under tongue. Gland this could producing saliva swallow for make highly nutritious nests³¹.

Effort businessman nest bird swallow Kampung Baru Village for increase income Public is well done and done with faith good so that in accordance with Islamic teachings as well no violate Shari'a. Sharia economics is controlled by basic Islamic values in its operations, based on the commands of the Qur'an and Sunnah³². In Islam nest bird swallow neither is it is illicit goods. This in accordance with the word of Allah SWT in Surah Al- An'am verse 142 which means: *And in between animal cattle that something is made for transportation and there are those for slaughtered. Eat from sustenance that has God gave you, and do not you follow steps satan. Indeed devil that real enemy for you* (QS Al- An'am: 142).

Bird swallow including category Halal animals for consumed. Because bird swallow no have characteristic features unclean animals such as nails sharp and fanged. Like the words of Rasulullah SAW, "*Rasulullah forbade man eat animal wild with strong fangs and claws*". (HR. Congregation except Imam Al-Bukhari and At- Tirmidhi). Drool bird swallow used as nest bird swallow is also included things that are holy and lawful for consumed in accordance with hadith of Rasulullah SAW. Bird's nest swallow is the place live and thrive breed bird swallow.

On research this no there is offending practice Islamic Shari'ah conducted by entrepreneurs nest bird swallow. Not see exists *Riba*, *Gharar* and *Maisir* by entrepreneurs bird swallow. Proven from results interviews that have conducted that nest bird swallow this will purchased by collectors (distributors of nest bird swallow) with fair, no there is addition nor subtraction scales in it . So that among buyers and sellers feel satisfied

²⁹ Ariyadi Ariyadi, 'Business In Islam', *Journal of Hadratul Madaniyah*, 5.1 (2018), 13–26.

³⁰ Harpito Jasri, 'Penangkaran Burung Walet Perspektif Etika Bisnis Islam', *Jurnal Teknik Industri: Jurnal Hasil Penelitian Dan Karya Ilmiah Dalam Bidang Teknik Industri*, 2.1 (2016), 87.

³¹ Muhammad Alif Munir, 'Detection of Increased Number of Bacteria Against Harvesting Time of Swallow Bird's Nest', *Faculty of Medicine*, 2020.

³² Nur Rizqi Febriandika, Fajriyanti Fatimah, and Putri Wirayanti, 'Survey On Career Interest of Sharia Economic Law Students In The Final Semester', *Al-Kharaj : Jurnal Ekonomi, Keuangan & Bisnis Syariah*, 5.2 (2022), 601–19 <<https://doi.org/10.47467/alkharaj.v5i2.1234>>.

and together profit. This in accordance with Allah says in surah Ar - Rahman verse 9 which means: "And stand up scales that with fair and don't you reduce balance sheet it". In every trade, Islam places great emphasis on its importance size enforcement measures and scales in a manner fair and right so as not to there is the aggrieved party³³. Destination from the Bird 's Nest project Swallow alone is for maintain and cultivate bird swallow for taken benefit and improve economy Public local through activity production and distribution local use source power limited nature.

Conclusion

From the data analysis and research discussion results, the effort to nest bird swallows in Kampung Baru village Katingan Kuala is influential and positive to the enhancement of income society. Efforts made by entrepreneurs swallow for increased income are well done and done with good intentions and, therefore, in line with Islamic law.

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³³ Ambok Pangiuk, 'Tinjauan Etika Bisnis Islam Dalam Penggunaan Timbangan Sembako Dalam Jual Beli (Studi Kasus Di Pasar Mendahara Ilir , Tanjabtim)', 4 (2019), 39–51.

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